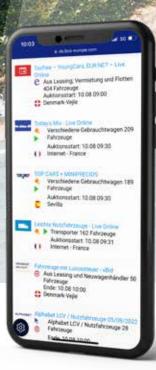
BCA IN EUROPE BUYERS GUIDE FOR USED CARS







In the dynamic automotive market it is sometimes challenging to find the cars you are looking for, or better said your customers are looking for. Finding **the right cars** is essential to your business's success and **supports stock rotation** and a **good margin**.

To help you continuing dealing with used cars, we would like to point out to you the **international opportunities** of making profit on purchasing cars abroad, but still with BCA!

You will enjoy the following BCA advantages to make it as easy as possible for you:



Customer support in your local language



Automatic transport: <u>Check prices</u> and lead times



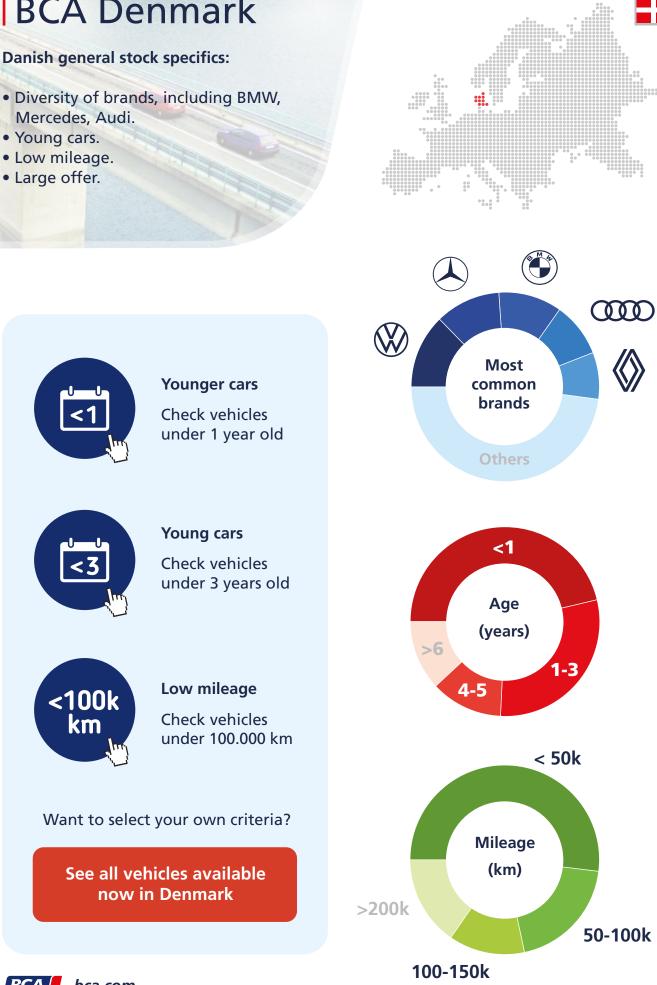
Segmented auctions

Young cars, older cars, high-end or budget cars... you know best what used cars suit your business! In this brochure the typical vehicle specifics per country, so you know where to start searching for suitable cars to purchase and resell.

BCA Denmark

Danish general stock specifics:

- Diversity of brands, including BMW, Mercedes, Audi.
- Young cars.
- Large offer.



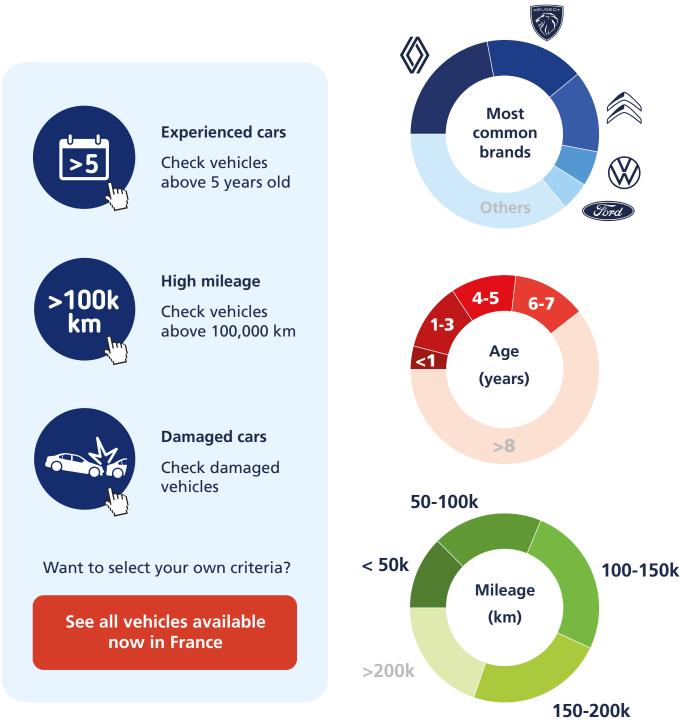


BCA France

French general stock specifics:

- Ample French brands, including Renault, Peugeot, Citröen.
- Experienced cars.
- Higher mileage. • Damaged cars.
- Vendor auctions.



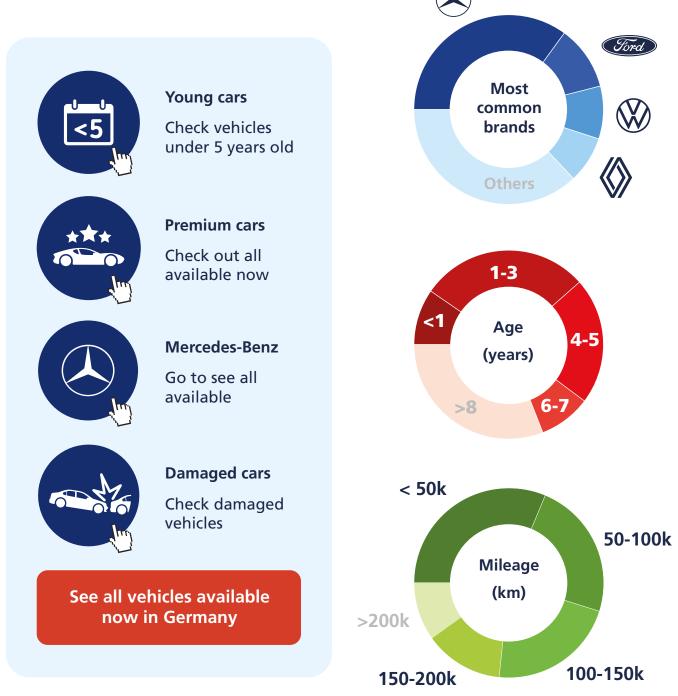


BCA Germany

German general stock specifics:

- Most representative brands: Mercedes-Benz, Ford, Renault, VW.
- Premium cars.
- Young cars.
- Damaged cars.
- LCVs.





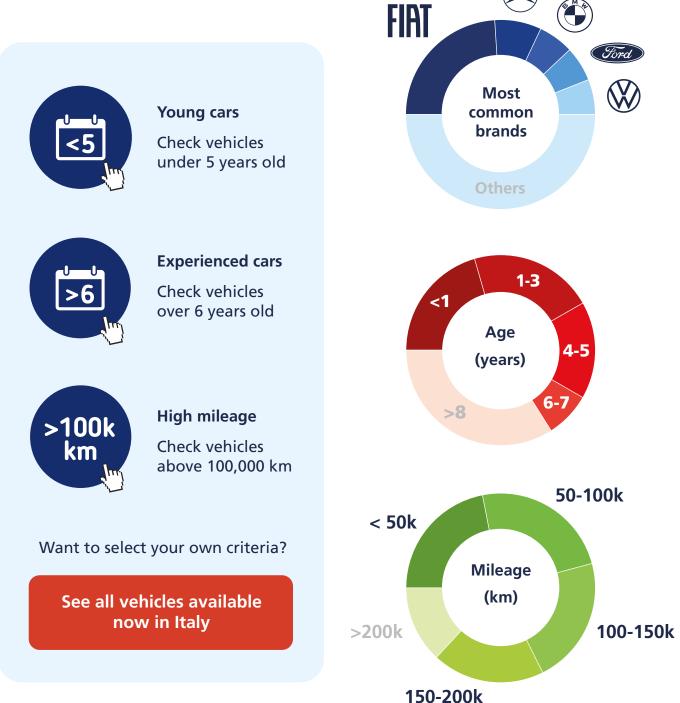


BCA Italy

Italian general stock specifics:

- Diversity of brands, including Fiat, Mercedes, BMW.
- Young and experienced cars.
- Long/short term rental or dealer origin.
- Higher mileage.
- Damaged cars.







BCA Netherlands

Dutch general stock specifics:

- Brands diversity, incl. VW, Peugeot, Opel.
- Young and experienced cars, driven on good roads.
- Medium mileage.
- CV's and Specials (non-vehicle).
- Diversity of vehicle origin.



>8 50-100k 50k 50-100k Mileage (km) 200k 100-150k



Young cars

Check vehicles under 5 years old



Experienced cars

Check vehicles over 8 years old



LCVs Check light commercial vhs

Want to select your own criteria?

See all vehicles available now in Netherlands

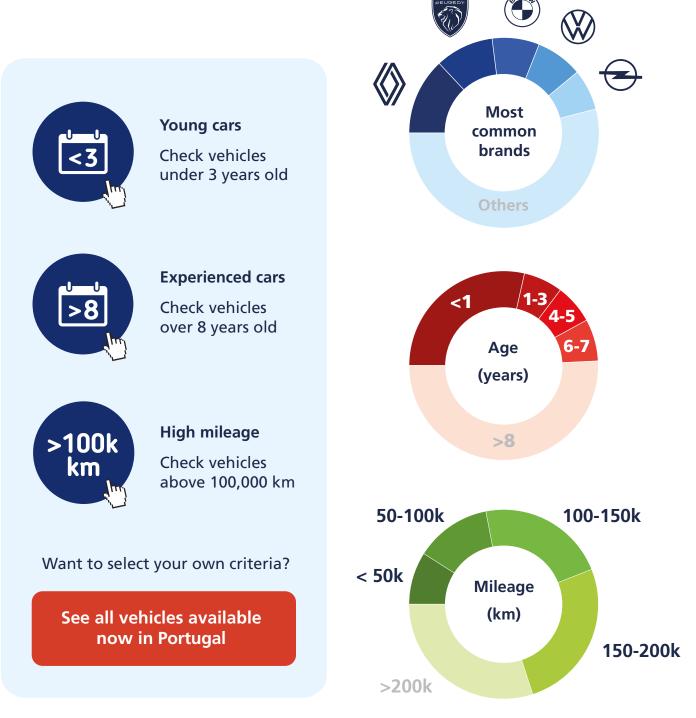


BCA Portugal

Portuguese general stock specifics:

- Diversity of brands, including Renault, Peugeot, BMW.
- Young and experienced cars.
- Higher mileage.
- Rental origin.





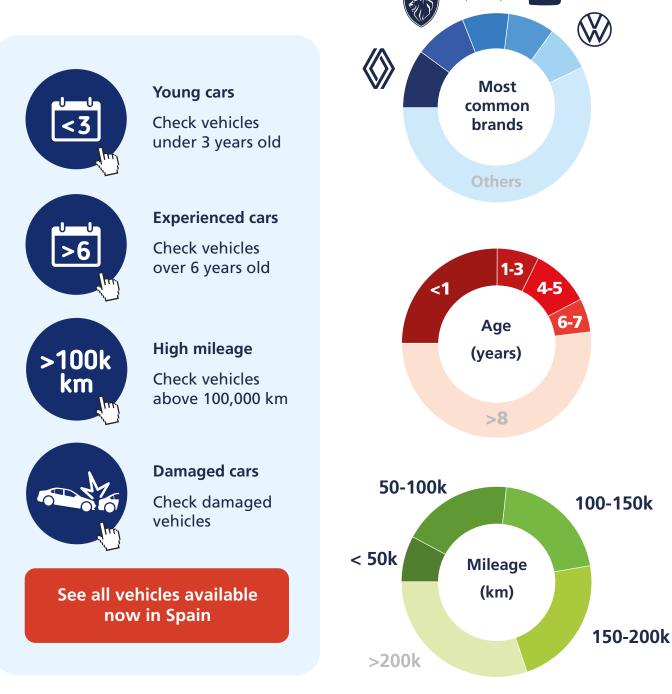


BCA Spain

Spanish general stock specifics:

- Diversity of brands, including Renault, Peugeot, Ford.
- Young and experienced cars.
- Higher mileage.
- Damaged cars.
- Rental origin.







BCA Sweden

Swedish general stock specifics:

- Ample German brands, including VW, Volvo, Mercedes.
- Younger cars.
- Low mileage.

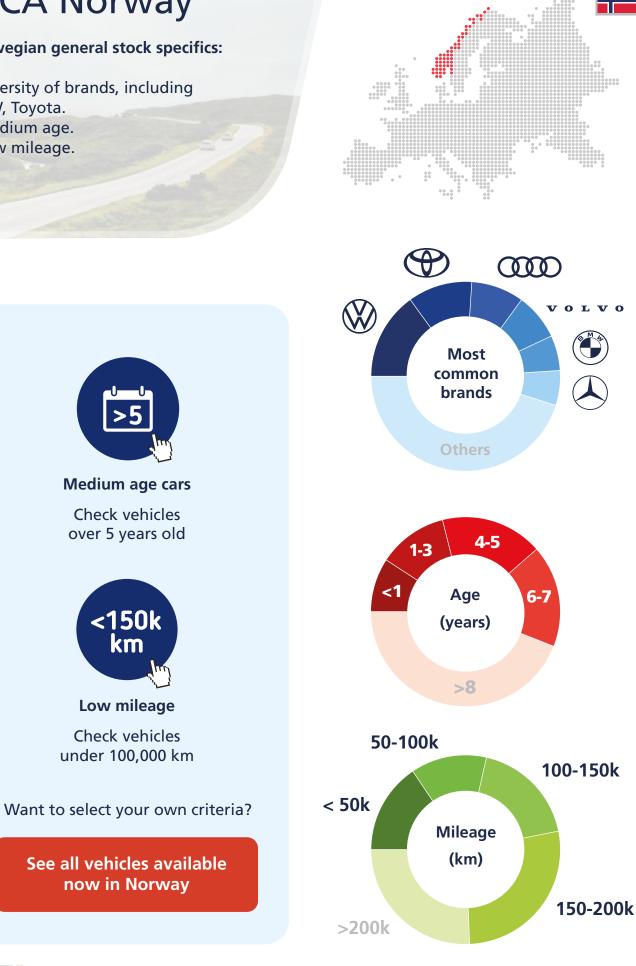




BCA Norway

Norwegian general stock specifics:

- Diversity of brands, including VW, Toyota.
- Medium age.
- Low mileage.





BCA Finland

Finnish general stock specifics:

- Diversity of brands, including Nissan, Kia, Hyundai.
- Very young cars.
- Low mileage.



